

City of Chanhassen
Attn: Priya Tandon, Rec. Supervisor
7700 Market Blvd.
P.O. Box 147
Chanhassen, MN 55317

December 10, 2019

Re: Fireworks Display for City of Chanhassen, July 4, 2020, 2021 and 2022

We appreciate this opportunity to design a proposal for the City of Chanhassen's July 4, 2020 celebration. We have custom designed a \$23,000.00, 18 - 21 minute, tailored, amazing and energetic program design to "Thrill & Excite" your audience. This display includes a wide variety of high-class fireworks that will light up the night sky with brilliant colors and amazing pattern designs. Thunderous sounds will captivate and enthuse your audience. You are guaranteed, we will provide many "oohs & aahs"!

Please see the attached company profile for details of our fireworks products, services and clients.

Attached is your proposal as requested. A sample insurance certificate, with coverage of \$5,000,000.00 is included. A copy of Mr. Jamie Pul's Minnesota Operators Certificate is also included. He has been the fireworks operator in charge at your show the last few years. As in the past, we will include the City of Chanhassen as additional insured on the insurance certificate. All Proposal requirements listed in your request are addressed in the proposal or within this letter.

We are familiar with your shoot site and have designed a program filled with unique and wonderful fireworks products from around the world! Your show will be computer designed and electronically fired using a Pyro Master firing system. This is to maximize safety and to allow for control of firing the shells, to prevent gaps and provide the perfect pace for your fireworks show.

Upon arrival at your shoot site, our crew will stay on site until the program is shot and cleaned up or removal of all is completed, in case of cancellation. In the event the display is cancelled for any reason, we will secure the product and equipment accordingly.

Section Y in your RFP discussed payment of \$5000.00 or to agree on a mutual date to reschedule the entire event. If our operator and crew come to your site, set up and are prepared to shoot your display and it gets cancelled, they will attempt to shoot the display the next day, July 5, per your request. If that also gets cancelled, we will work with you to settle on a date to reschedule the event before the end of the year. If this is not possible we will accept as payment in full the \$5000.00 as stated in your RFP.

BUSINESS OFFICE: 8450 W. St. Francis Road, Frankfort, IL 60423
T 800.507.9074 Ext. 3 • F 815.469.6029

KENTUCKY: 638 Tucker Lane, Springfield, KY 40069
T 800.507.9074 Ext. 2 • F 859.284.0644

MINNESOTA: 9405 River Road SE, Clear Lake, MN 55319
T 800.507.9074 Ext. 1 • F 320.743.6499

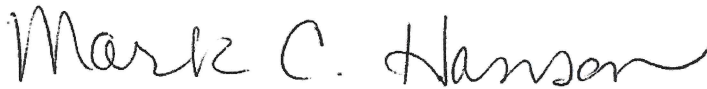
www.pyrodisplay.com

Please view the product factory insert page and our web site at www.pyrodisplay.com for more information on our company and product. We actively search domestically and internationally for new, outstanding products to use in our displays each year. We are anxious to thrill your audience with our vast, remarkable inventory!

As usual our procedure is this: upon receipt of the signed contract, we will reserve the show date for you as well as the product. When we get closer to the show date, the insurance will be issued and a copy will be sent to you. On show day, we will send an operator, use our equipment, supply liability and workman's compensation insurance. Our crew will bring the fireworks and equipment, set up, shoot, tear down and clean up the area. We make the process as easy as possible for you!

After reviewing the proposal, please call us with any questions you have. We would be happy to speak with you regarding any concerns you may have. Our office number is 800-507-9074 Ext. 1.

Sincerely,

A handwritten signature in black ink that reads "Mark C. Hanson". The signature is fluid and cursive, with a long horizontal flourish at the end.

Mark C. Hanson, Display Sales & Design

Pyrotechnic Display, Inc.

FIREWORKS DISPLAY PROPOSAL

for

City of Chanhassen, Minnesota

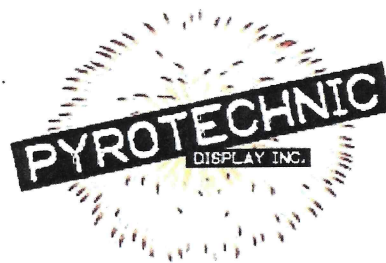
July 4, 2020, 2021 and 2022

Non-Disclosure

The information contained in this (document) bid/proposal is confidential and intended solely for the use of the individual or entity to which they are addressed. Written consent of Pyrotechnic Display, Inc. is required before this document may be copied or reproduced in any fashion.

Confidentiality

Our livelihood depends upon our creative designs, originality and vision. We expect and appreciate your respect for the confidentiality of our business.



Pyrotechnic Display Incorporated

9405 River Road SE – Clear Lake, MN 55319

800-507-9074 Ext. 1

SPECIAL AERIAL SHELL FEATURES & HIGHLIGHTS

Our 4" & 6" Color Change shells provide a unique transformation opening across the sky. The shells begin as one color, then turns dark, and opens in another color. This feature provides a "double-pop" of color.

Crossette Shells are a "crowd favorite" as the comet stars arch out across the sky and split into 1000's of fingers.

Gold Brocade Kamuro with Green Flowers, and Brocade to Silver Strobe with Crackling Flower Pistils burst extra large and gracefully cascade down with multiple bursts of flowers in the center of the shell.

The 5" & 6" varieties of Golden Wave and Twilight Glitter Aerial Shells are extra fancy and provide a noticeable impact on your display. These items "wow the audience" every time.

Pattern Shells such as Smile Faces, Red Hearts with Silver Rings, Octopus, and Sunflowers with Rising Petals are unique fireworks that highlight words or features of a song.

Flying Star Shells provide action as these "Self-Propelled" fireworks "Swim" across the sky.

The many varieties of Strobe and Glitter shells provide an "extra fancy" twinkling appearance enhancing the beauty and duration of the shell.

Vibrant Dahlia's and Vibrant Double Coconuts provide a bold colorful arching transformation of color.

Saturn Shells with Silver Rings provide bold vivid color and large Silver Rings that stretch across the sky. When fired in multiples they create a sky full of color.

Waterfall and Twinkling Kamuro Shells provide a "glittering sprinkling of color" as the stars gracefully fall from the sky.

Varieties in each caliber produce a "crackling effect". Some varieties crackle like a large "snow-ball", while others crackle as a huge palm tree. In some shells the cracking is a pistil at the center of the shell, or the crackling effect is at the conclusion of the shell.

Artillery Shells or Salutes provide the booms that excite the audience.

Kamuro and Golden Brocade Willow provides a "crowd favorite" elegant cascade of Gold.

Silver & Gold Tourbillions provide "spinning & swirling action" across the sky.

OPENING SEGMENT

Will include:

- 40 3" Thunderous Titanium Salutes with
Silver Rising Tails
- 40 3" An Assortment of Brilliant Colored
Chrysanthemums & Peony shells with
Rising Effects
- 7 4" A mixture of Special Shells with
Sparkling Colors and Rising Tails
- 5 5" Assorted Peony and Chrysanthemum
Shells with Color Pistils
- 2 6" Brocade & Peony Shells including
Crackling Pistils
- 1 8" Glittering Silver Chrysanthemum with
Strobe Center

MID SHOW BARRAGE

We will include numerous shells to create your Mid show Barrage~

*In this section of the display we will be using a combination of product ranging in size from 3" through 8" shells. The design will be more intense than the main body of your show. This segment of your fireworks show will conclude with Large Breaking **Brocade Gold Streamers containing Silver Strobes.***

GRAND FINALE

Will include:

- 75 *Heavy Titanium Splatter Salutes*
with Silver Rising Tails
- 70 *Assorted Radiant Chrysanthemums &*
Peony shells with Rising Effects
- 9 *4" Dahlia, Palm Tree and Coconut Shells*
with Rising Tails and Effects
- 7 *5" Assorted Peony and Chrysanthemum*
Shells with Color Pistils
- 6 *6" Premium Color Changing shells with*
Color Changing Pistils & Rising shell
burst with Special Effects
- 1 *8" Golden Flashing to Color Peony Shell*
- 1 *10" Brilliant Electric White with Green & Red*
Double Pistils

City of Chanhassen
July 4, 2017 2020
Fireworks Display at Lake Ann Park

QUOTE FORM
FIREWORKS DISPLAY

Company: Pyrotechnic Display, Inc. **Date:** December 9, 2019

Representative's Name and Title: Mark C. Hanson, Display Sales and Event Designer

Authorized Signature: _____

QUANTITIES OF SHELLS

OPENING

<u>100</u>	3" Assorted
<u>9</u>	4"
<u>7</u>	5"
<u>6</u>	6"
<u>1</u>	8"
<u>0</u>	10"

MAIN BODY

<u>250</u>	3" Assorted
<u>140</u>	4"
<u>100</u>	5"
<u>45</u>	6"
<u>6</u>	8"
<u>2</u>	10"

BODY (FIVE INCH SHELLS) GRAND FINALE

<u>150</u>	3" Assorted
<u>18</u>	4"
<u>14</u>	5"
<u>12</u>	6"
<u>2</u>	8"
<u>1</u>	10"

DESCRIPTION OF SPECIAL FEATURES

The following pages describe Special Features, Highlights and segment design.

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Pyrotechnic Display Incorporated

800-507-9074

9405 River Road SE – Clear Lake, MN 55319

Important Details and Information

Our entire product line is brought to our facility and tested for safety and performance before it is released into our inventory.

During the permit process we supply aerial site photos and drawings reflecting the required safety distance and other specific requirements as requested by the city safety officials. All permits will be secured at least (30) days prior to the event.

Your display is designed based on NFPA 1123 guidelines for safety and insurance requirements, along with your request of “most desired” products and effects. Final display may be adjusted based on local safety official requirements.

Product adjustments may occur due to product availability, shoot site requirements, enhancements to our inventory and interpretation of the soundtrack.

The display will be computer programmed and fired electronically for safety, precision design, varied tempo and visual diversity. This display will be fired using a computer firing system.

We will coordinate with the local radio station for synchronization of music and fireworks.

No additional fee charged for the display to be fired on the specified rain date. Pyrotechnic Display Inc. will provide overnight security at the shoot site until our crew returns the following morning.

Our Professional Display Operators receive detailed layouts and diagrams reflecting equipment placement, and pyrotechnic product sequence and location.

All of our equipment and fireworks are transported to the shoot site in Commercial Vehicle Trucks by our drivers who have valid Commercial Drivers Licenses with the appropriate endorsements. For Public Safety our truck will be parked at a city owned secure facility when not on site.

Pyrotechnic Display Inc. and the City will work together to provide a daytime “safe zone” while setting up the fireworks display on the site.

Pyrotechnic Display Incorporated

800-507-9074

9405 River Road SE – Clear Lake, MN 55319

Important Details and Information continued

At the end of the display our crew will clean a majority of the debris within the immediate shoot site. Our crew will help identify and locate any unexploded shells after the display and check again the morning after the display. The city staff will inspect the site the following morning.

All trash from the display is returned to our facility and properly disposed of.

Due to the current Trade War between the United States and China, the impending 15% import tariff on fireworks may affect the quantity and varieties of fireworks per display. We will do our very best to keep the displays similar in design each year.

We do not require a down payment to secure your display in our schedule. We do require a signed contract.

References for the City of Chanhassen, MN

In addition to our numerous references in our Company Profile, and website www.pyrodisplay.com

We are providing specific contact information for each of these communities:

City of Duluth, MN – SINCE 1997

City of Duluth -411 West 1st St, Suite 100

Duluth, MN 55802

Attn: Mr. Hank Martinsen –Property Services Supervisor

Phone: (218)730-4436; e-mail: hmartinsen@duluthmn.gov

Minneapolis Park and Recreation – SINCE 2007

2117 W. River Road

Minneapolis, MN 55411

Attn: Mr. Tom Godfrey – Minneapolis Park and Recreation Events

Phone: (612) 230-6484; e-mail: tgodfrey@minneapolisarks.org

Plymouth Civic League – SINCE 1999

15650 36th Avenue North, Suite 170

Plymouth, MN 55446

Attn: Mr. Paul Meyer (763) 557-9081; e-mail: pmeyer@paulmeyerarchitects.com

St. Cloud Fireworks Committee – St. Cloud, MN – SINCE 1997

St. Cloud Fireworks Committee C/O Gray Plant Mooty

1010 W. St. Germain Street, Suite 500

St. Cloud, MN 56301

Attn: Mr. Tom Richardson

Phone: (612) 940-6364; e-mail: scfireworks@gmail.com

Sartell Summerfest - Sartell, MN – SINCE 2005

P.O. Box 339

Sartell, MN 56377

Attn: Mr. Jason Mathiasen

Phone: (320) 253-2910; e-mail: jason@greatriverbowl.com

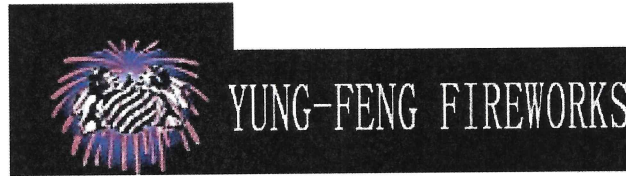
Albert Lea – Freeborn County Chamber of Commerce – SINCE 1997

2580 Bridge Avenue

Albert Lea, MN 56007

Attn: Ms. Rhonda Jordal – Executive Director

Phone: (507)373-3938; e-mail: director@albertlea.org



PANZERA s.a.s.



The fireworks chosen for this show are a collection of products from the world's best pyrotechnic manufacturers and have been selected to create sensational pyrotechnic scenes.

